

關於我們

About us

DataDevelop Consulting Ltd. 是以成效為本之供應鏈管理顧問公司特別專長在TOC德奧思、精益及六西格瑪之協同整合、供應鏈作業參考模組和ERP實施後之復原及加速服務。

在過往超過20年間，DataDevelop成功於不同行業建立不同之改善項目、ERP實施及利潤增長方案。

我們承諾以客人成功為本，重點增加現金流速及利潤最大化。

DataDevelop Consulting Ltd. is a result-oriented TOC management consulting firm, specializes in providing Theory of Constraints (TOC), Lean, Six Sigma TLS synergy, SCOR modeling methodology and ERP Performance Recovery & Acceleration services.

Over the last 20 years, we have successfully established many improvement projects through TOC projects, ERP implementations for practical bottom-line improvement in different industries.

We are committed to help our customer to succeed by increasing cash flow velocity and by maximizing their profitability.

我們專注純利倍增及成效為本

Our focus is "Solution for Profits, Satisfaction by Results"

親愛之客戶！我們知道其它顧問公司也提供多樣之改善方法，但很少能得到切實之效果。

它讓所有風險放在客人身上及令客戶(您)抗拒雇用顧問公司。所以我們特別提供一個免費兩小時評估會議，對決策者作初步調研訪問。

Dear Customer, there are many other consultants offering various improvement programs with rarely tangible results.

This puts all risks on you and causes you to resist hiring a consultant. So, we are going to offer a free 2 hours assessment.

在這兩小時，我們一起決定決策者認同之成功條件及大部份收費由條件達到後才收取。
In this 2 hours, we will work together to determine your criteria for success and the majority of our fees will be paid if the criteria are met.

在這兩小時後，如客戶需要我們幫忙，如最高90%費用由大家認同之成功條件達到後才收取。
After the free 2 hours meeting, if you would like to accept our offer, up to 90% of our consultant fees are paid according to meeting the mutually agreed criteria.

因為我們是成效為本之顧問公司，我們會確保起初之行動產生快速堅固之結果，這確保整家企業有認同感。
Because we do the results-based consulting, we ensure the first step(s) we take provide quick substantial results. This ensures buy-in throughout your organization.

如果您想更進一步了解我們之TOC德奧思服務，歡迎與我聯絡+852 2312 6038 或填上以下網上回覆表格。
If you want to know more about our TOC service offer, please contact us at +852 2312 6038 or complete the following enquiry form at **Our TOC Un-refusable Offer - Solution for Profits.**



<http://www.datadevelop.com/enquiry.html>



純利倍增 成效為本

Solution for Profits Satisfaction by Results



客戶的話

Testimonial from our customers



陳順媚
高級資訊科技專家 環球資訊部
Ms. May Chan
Senior Information Specialist
Global Information Technology, Alcon

TOC的工作坊是非常有益的並值得宣揚。鼓舞人心的工作坊幫助我重新思考業務分析和策略計劃中的重要原理。工作坊講師的準備非常充分並非常專業。

The workshop is very helpful and hands-on. The inspiring workshop helped me to re-think the critical elements in business analysis and in making strategic plans. Instructors in the workshop are very professional and are well prepared.

專業的理論水平
堅持不懈的工作態度
持續改善的工作成效

Specialized level of theory
Insistent work attitude
Sustaining work results.



何鳳蓮廠長
惠雄皮具製品廠
Ms. F.L. HO
Factory Manager, Sabrina Scala Leatherware Ltd.

專業；誠摯；耐性；用功

Professional, sincere, patient and hard working.



陳志強董事
新穎易包裝實業有限公司
Mr. David Chan
Director of Sunwill Easy-Pack Industrial Co. Ltd.



增加庫存週轉率、有效產出、現金流及利潤速率
Increase Inventory Turns, Throughput, Cash Flow and Profit Velocity



減少在制品、週期、真正之浪費
Reduce WIP, Lead Time, True Wastage



決定性之競爭優勢超越競爭對手達致純利倍增
Decisive Competitive Advantages over competitors for multiplied profits



整體觀下用簡單方案解決複雜問題
Solve complex problems by simple solutions in holistic view

成功案例

Successful stories from our clients

您是否想知道 Do you want to know

如何達致可見之成果？ 如何增加有效產出？ 如果減低成本、庫存、在制品但並對客戶要求並不缺貨？

how to achieve tangible result ? how to increase throughput (Sales – Truly Variable Cost) ?
how to reduce cost, inventory, WIP without shortage in shops ?

您可參考我們一些客戶項目之成果

You may refer our few customer projects' tangible results :

- 根據TOC MTO Make-To-Order接單生產模式中能令準時交貨率達(DDP, Due-Date Performance)100%超過365天
 - 根據TOC SDBR簡化之鼓、緩衝、繩子之方法將生產週期(Production Lead Time)縮短65%
 - 根據TOC BM緩衝管理去將在制品(WIP)由原來基線上減低70%
 - 根據TOC FM Financial and Measurement 財務及考量令有效產出(Effective Throughput)增加51%
 - 根據Strategy and Tactic Tree策略及戰略藍圖在8個月內利潤(NET Profit)增加57%
- PROJECT 1

- 每月平均庫存水平最少下降50%來釋放現金流壓力
 - 完美訂單履行考量之產出元日(TDD)大幅度改善
 - 準時交貨率達(DDP, Due-Date Performance) 99%
 - 生產週期縮短
 - 員工工作關係得到改善
 - Monthly average inventory level is reduced at least 50% to release cash flow pressure.
 - Perfect Order Fulfillment measured by Throughput Dollars Days (TDD) are improving significantly.
 - Due-date performance is increased to 99%
 - Production lead time is reduced.
 - People working relationship is improved.
- PROJECT 2

有哪些大企業採用TOC？有什麼實質成果？

Which global companies have implemented TOC improvement methodology? What are their actual results?

TOC在世界各地推行多年，採用者包括通用汽車、波音、高露潔、P&G、AT&T、3M、Intel、Philips 甚至包括美國軍方。經過學術界的追縱研究，在全球400多個實施TOC個案後，達致右方圖表的績效改善：

For the past few decades, many global companies have implementations using the TOC methodology including General Motors, Boeing, Colgate, P&G, 3M, Intel, Philips, and United States Air Force. The world wide academic community has been following and studying these 400 more TOC implementations and come up with the following conclusions:

